

Message Text

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PAGE 01 STATE 027428
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 AID-05 /024 R

DRAFTED BY COMM/BED/OED/SIPS/JTHARDISTY/BC
APPROVED BY EB/OCA/CD:EMSACCHET
COMM/BED/OED/SIPS/BRHAYDEN
COMM/BED/OED/OBOD/TTTURQMAN
COMM/BED/OIM/MCHITTUM(PHONE)
STATE/AF/W/MEATON(PHONE)
STATE/AID/GMACARTHUR(INFO)

-----129116 020338Z /20

P 020056Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY OUAGADOUGOU PRIORITY

UNCLAS STATE 027428

E.O. 11652:NA

TAGS:BEXP,UV

SUBJECT:PRODUCT OPPORTUNITY - TRUCKS AND ROAD CONSTRUCTION
EQUIPMENT FOR GOUV

REF: OUAGADOUGOU 3792

1. STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) OF USDOC
INFORMED TRUCK AND ROAD CONSTRUCTION EQUIPMENT SUPPLIERS
OF CONTENT OF REFTEL. NO FURTHER INFO OR SPECIFICATIONS
HAVE BEEN RECEIVED. SEVERAL COMPANIES HAVE RESPONDED
TO SIPS THAT THEY WOULD LIKE FURTHER INFORMATION AS IT
DEVELOPS.

2. AMONG AFOREMENTIONED COMPANIES, MACK TRUCKS HAS ALSO
BEEN CONTACTED BY AFRO-AMERICAN PURCHASING CENTER, INC.
OF NEW YORK RE SPECIFICATIONS THEY SUPPOSEDLY HOLD FOR
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WHAT APPEARS TO BE SAME REQUIREMENT MENTIONED IN REFTEL.
SINCE MACK HAS SEVERAL QUESTIONS REGARDING TECHNICALITIES
OF SPECS, WOULD APPRECIATE EMBASSY CHECKING WITH GOUV
OFFICIALS TO SEE IF (1) SPECIFICATIONS ARE AVAILABLE
DIRECTLY FROM GOUV, (2) IF NOT, WHERE THEY MAY BE OBTAINED
AND (3) WITH WHOM MACK SHOULD BE IN TOUCH FOR QUESTIONS

REGARDING SPECIFICATIONS? DOES EMBASSY HAVE INFO
REGARDING RELATIONSHIP BETWEEN AFRO-AMERICAN PURCHASING
CENTER AND GOUV ON OTHER THAN USAID PROJECTS? FINALLY,
ANY DESCRIPTION THAT EMBASSY COULD OBTAIN ON TYPES OF
CONSTRUCTION EQUIPMENT ALSO BEING TENDERED WOULD BE
HELPFUL IN EARLY ALERTING OF U.S. FIRMS. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 02 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE027428
Document Source: CORE
Document Unique ID: 00
Drafter: BED/OED/SIPS/JTHARDISTY/BC
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780049-0469
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197802100/aaaadguq.tel
Line Count: 68
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Litigation Codes:
Litigation History:
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Message ID: 1cc5cdcc-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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